



*Focusing on the
Meaningful,
Invisible
Differences*

Personality Plus™ ENNEAGRAM TRAINING

Personality differences can cause significant conflict in the workplace; conflict that is often attributed to visible differences like race/ethnicity, gender, and generations. We have found that organizations tend to focus their diversity and inclusion efforts on these visible differences, rather than the more complex, invisible one.

Personality Plus is a 4-8 hour workshop which utilizes one of the most robust and meaningful personality typing tools ever created, The Enneagram. This tool allows the user to develop insight on their own personality, as well as those of the other 8 types they will interact with in their work life.

The workshops are designed to provide meaningful discussion to build self-awareness and case-studies and practice sessions to improve social skills and emotional intelligence. The training includes both presentation and small group practice assignments.

If you are interested in improving your ability to understand, influence, and work effectively with others, then Personality Plus is a must for you. If you manage a team or lead an organization, this workshop will help you be more effective at work. Finally, if you are a sales person, interested in improving your sales technique and results, this session will payout for you in multiple ways!

Learning Objectives

1. Identify specific personality styles and their associated behaviors
2. Know how to better connect with and manage different personality styles in all types of situations, and specifically when making quick, fast-paced people-related decisions
3. Provide a proven, time tested model by which to quickly:
 - a. Assess the situation
 - b. Connect with the individual or group
 - c. Demonstrate clear understanding of their point of view
 - d. Suggest recommended action(s) to move the relationship forward



Transform Your Culture.
CREATE INCLUSION.